

## Message Text

LIMITED OFFICIAL USE

PAGE 01 LIBREV 00093 131105Z  
ACTION EB-07

INFO OCT-01 AF-08 EUR-12 IO-13 ISO-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-07 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15  
STR-04 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01  
FEA-01 /108 W

-----131109Z 028296/17

R 121200Z JAN 77  
FM AMEMBASSY LIBREVILLE  
TO SECSTATE WASHDC 8778  
INFO AMEMBASSY BANGUI  
AMEMBASSY PARIS  
AMEMBASSY YAOUNDE  
USDEL MTN GENEVA

LIMITED OFFICIAL USE LIBREVILLE 0093

E.O. 11652: N/A  
TAGS: ETRD, MTN, GB  
SUBJ: MTN: US NEGOTIATING OBJECTIVES

REF: 76 STATE 308918 NOTAL

1. EMBASSY UNABLE IDENTIFY ANY TARIFF OR NTM BARRIERS TO EXPANDED US TRADE WITH GABON WHOSE ELIMINATION MIGHT BE SOUGHT IN MTN.

2. GABON, AS MEMBER OF UDEAC, SHARES COMMON CUSTOMS SYSTEM WITH CAMEROON, CAE, AND CONGO, AND WITH ITS PARTNERS RECENTLY ELIMINATED REVERSE PREFERENCES IN ACCORDANCE WITH LOME CONVENTION OF WHICH THEY ARE ALL SIGNATORIES. REMAINING OBSTACLES TO EXPANSION OF US EXPORTS HERE ARE ESSENTIALLY NON-GOVERNMENTAL IN NATURE, INVOLVING PRIMARILY INGRAINED BUYING HABITS OF LOCAL (LARGELY FRENCH) FIRMS AND CONTINUING FRENCH INFLUENCE OVER

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PAGE 02 LIBREV 00093 131105Z

ECONOMY AND WITH GOG.

3. EMBASSY IS HOPEFUL THAT ACTIVE PROMOTION OF ADDITIONAL PRODUCT LINES CAN ENABLE US MANUFACTURERS TO CAPTURE SHARE OF GABONESE MARKET BEYOND AIRCRAFT AND HEAVY EQUIPMENT CATEGORIES IN WHICH US CURRENTLY HOLDS STRONG POSITION. UNFORTUNATELY, MTN APPROACH DOES NOT

SEEM USEFUL ADJUNCT TO THIS COMMERCIAL EFFORT IN  
GABON. STEIGMAN

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE CONTROLS, TRADE AGREEMENTS, MARKET SURVEYS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 12-Jan-1977 12:00:00 am  
**Decapton Date:** 01-Jan-1960 12:00:00 am  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977LIBREV00093  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770013-0181  
**Format:** TEL  
**From:** LIBREVILLE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770159/aaaabzxl.tel  
**Line Count:** 64  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** a85c70da-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 308918  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 01-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3616726  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MTN: US NEGOTIATING OBJECTIVES  
**TAGS:** ETRD, US, GB, MTN  
**To:** STATE  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a85c70da-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009